

SESSION 3:

# Key Institutional Mechanisms and Measures for Enhancing Sustainable Development Facilitating Investment in Practice: What do Investors Need?

## High-Level Regional Roundtable on the WTO Investment Facilitation for Development Negotiations: Perspectives from Asian and Pacific Economies

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Co-organizers:



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Deutsches Institut für  
Entwicklungspolitik

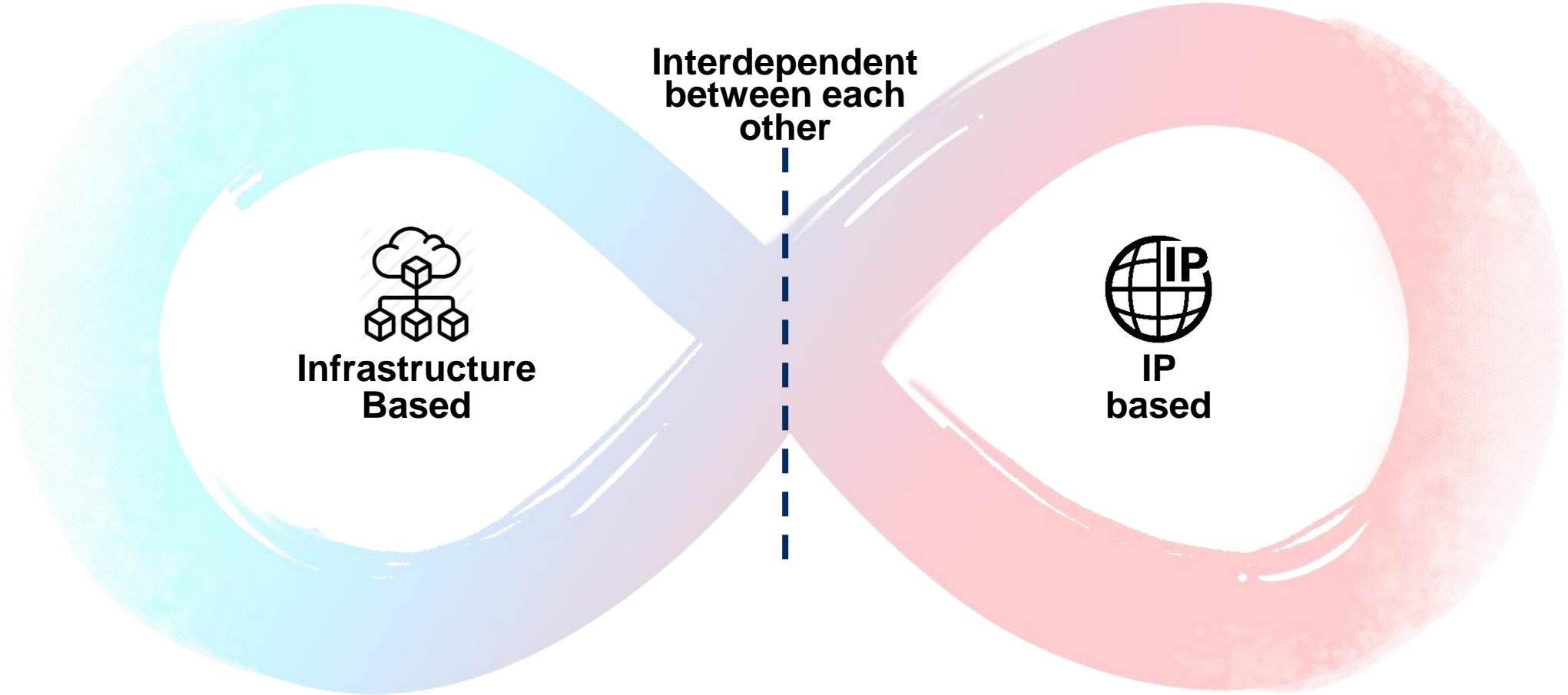


German Development  
Institute



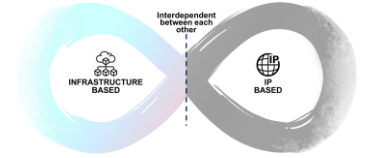
# **Insights from the Grassroot Level**

# Clear Segregation



## Tale of Two (2) Cities

# Interdependent & Complementary



## Infrastructure Based

Key	Reason	Horizon	Benefit
Trade-based Traditional	Project Purpose Place (Resources)	Mid to Long Term	Job Creation National Development

### Dependent on



**P**

Policies & Perks  
(Tax, Grants, Support)



**A**

Access to Facilities



**S**

Stability & Stature



**T**

Track Record  
(Implementation Success)



**U**

United Focus & Front



**R**

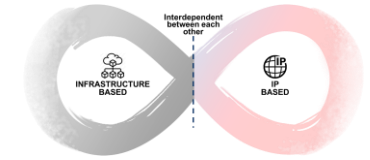
Resource & Reliability



**E**

Ease & Economies of Scale

# Interdependent & Complementary



## Intellectual Property Based

Key	Reason	Horizon	Benefit
Traction Technology	Market Model Mind (IP rights)	Short to Mid Term	Value Creation National Advancement

### Dependent on



**V**

Vision & Visionary Leaders



**A**

Access to Market



**L**

Legal Framework



**U**

Universal Platform



**E**

Ecosystem RICE Model \*

- R** Relevant & Related Network
- I** Ideas & IPs
- C** Capital
- E** Entrepreneurship & Expertise

# Limitation

**Each limitation can be overcome by considering targeted strategic initiatives**

As the business relationship progresses along the horizontal spectrum, the entrepreneur will spend more time constructing his/her own infrastructure to support the business needs and growth. That investment will lead to the creation of a certain business ecosystem within the entrepreneur's business setting, interacting with other ecosystems within the country.



## Constraints

Population Numbers,  
Limited / Lack of Natural  
Resources

**Considerations:**  
Innovation, Technology,  
Speed and Ease of  
Doing Business,  
Friendly Policies and  
Framework



## Cost-benefit

Economic Strength and  
Size, Ready Infrastructure  
and Facilities

**Considerations:**  
Strategic Focus, Future  
Prospects, Public  
Private Partnership,  
Performance-based  
Matching Grants



## Catch-Up Rate

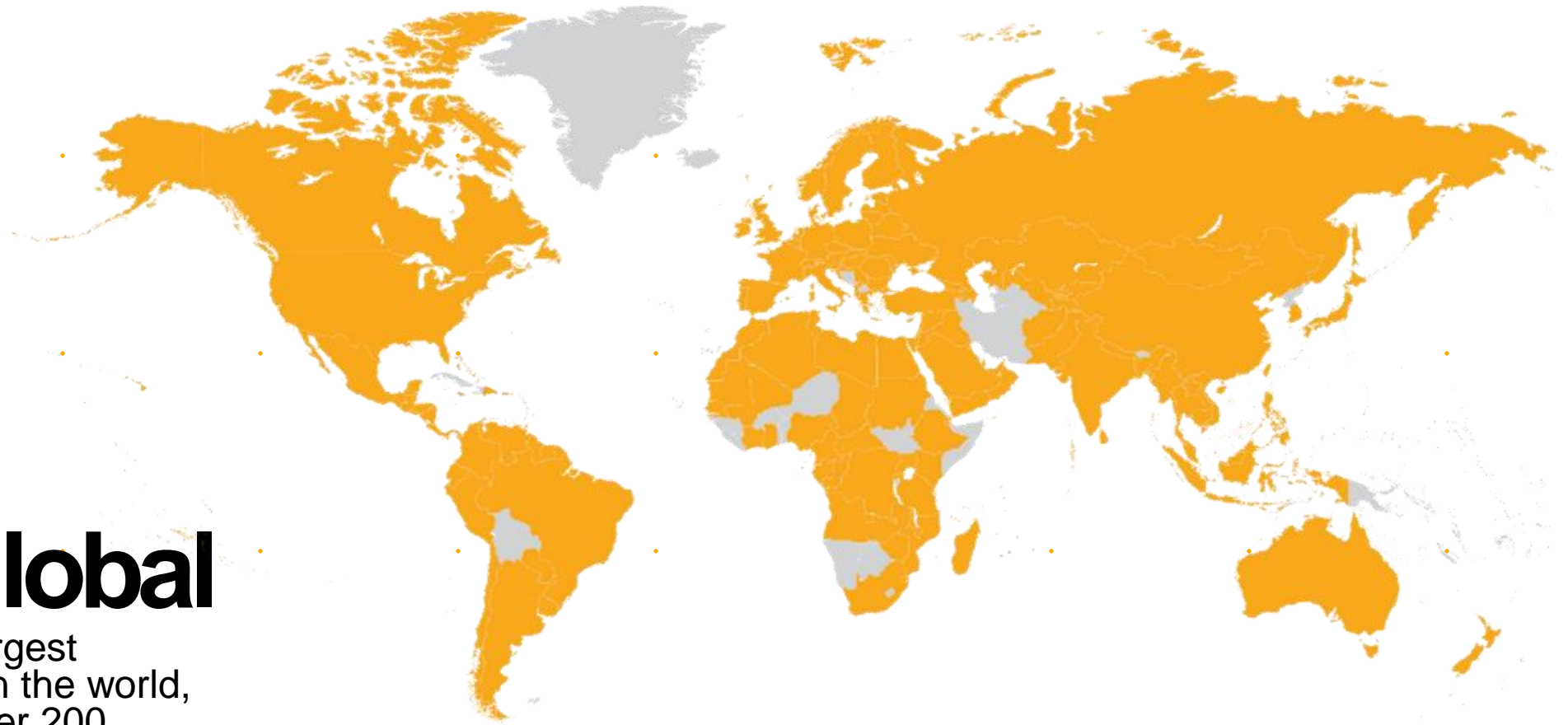
Ability to Adopt & Adapt to  
remain Relevant in order  
to be Competitive

**Considerations:**  
Incubation of Forward  
Looking Industries and  
Privatisation of  
Strategic Ecosystem  
Builders / Players

# About Us: Crowe Global

# Crowe Global

Ranked the eighth largest accounting network in the world, Crowe Global has over 200 independent accounting and advisory firms in more than 130 countries.







# **For almost 100 years, Crowe has been making smart decisions for multinational clients working across borders.**

Crowe's leaders work with governments, regulatory bodies and industry groups to shape the future of the profession worldwide. Their exceptional knowledge of business, local laws and customs provide lasting value to clients undertaking international projects.

Crowe provides global reach on a personal scale. Firms are focused on the future and the client experience, working with clients to build something valuable, substantial, and enduring. Close working relationships are at the heart of our effective service delivery.

At Crowe, our professionals all share one commitment: to deliver excellence.



## Contact us



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Ranked 8th largest accounting network in the world, Crowe Global has over 250 independent accounting and advisory firms in 146 countries. For almost 100 years, Crowe has made smart decisions for multinational clients working across borders. Our leaders work with governments, regulatory bodies and industry groups to shape the future of the profession worldwide. Their exceptional knowledge of business, local laws and customs provide lasting value to clients undertaking international projects

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